



CHRIS DOWLING


Dogs Unlimited

P: (216) 408-4452
dogsunlimited.org
 33095 Bainbridge Rd.
 Solon, OH 44139

November 10, 2021
 1234 Allendale Dr.
 Akron, Ohio 44306

Dear Donovan,
 Thanks for choosing Dogs Unlimited for adopting a dog. Dogs Unlimited will get you the right dog. The process is to fill out an application so that a forever home is chosen for the pet and you. A volunteer will come out and check the living arrangements and if everything is well then you will get the dog. Everyone in the household needs to agree with the commitment of having a dog. Children need to be over 5 years old.

The animal will have all their shots and trained for the family receiving the dog. Any problems with the dog not being accepted by the family members or other problems please call and we will take the dog back and place it to another family.

Thank you
Gina Finley
Gina Finley
 Owner

Finding Their Forever Home
DOGSUNLIMITED.ORG


Dogs Unlimited

Gina Finley
 Owner
 Ph: 216 408 4452
 Ft: 216 408 5342
 GF@dogsunlimited.org
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 Solon, OH 44139





**Adopt A
 Dog To
 Stop
 Sit
 Stay
 Forever**

We specifically look for the home that is the best fit for each individual companion animal. We do not operate on a first-come, first-serve basis. We do NOT discriminate on race, ethnicity, age, financial income, etc. Each dog has its own specific needs and our ultimate goal is a happy, loving, ending for both the forever family and the companion animal looking for a home.


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**You Can't
 Save
 Everyone
 But You
 Can
 Save A
 DOG**



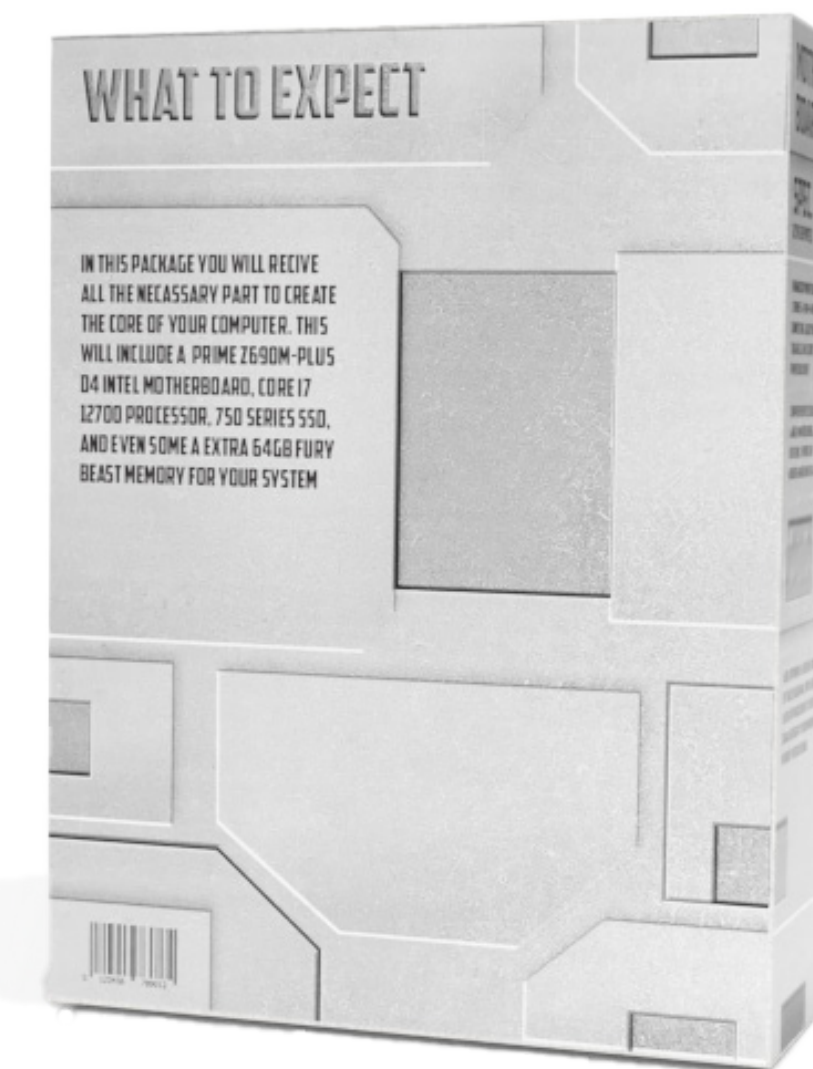
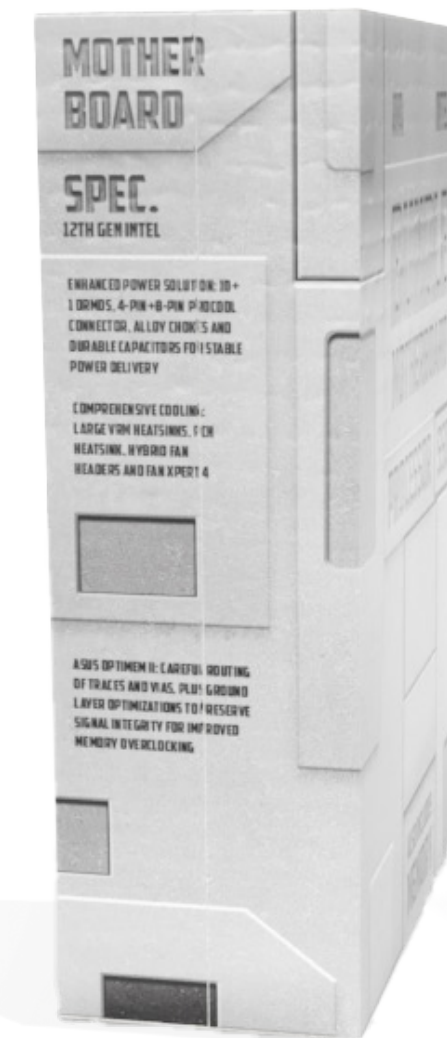
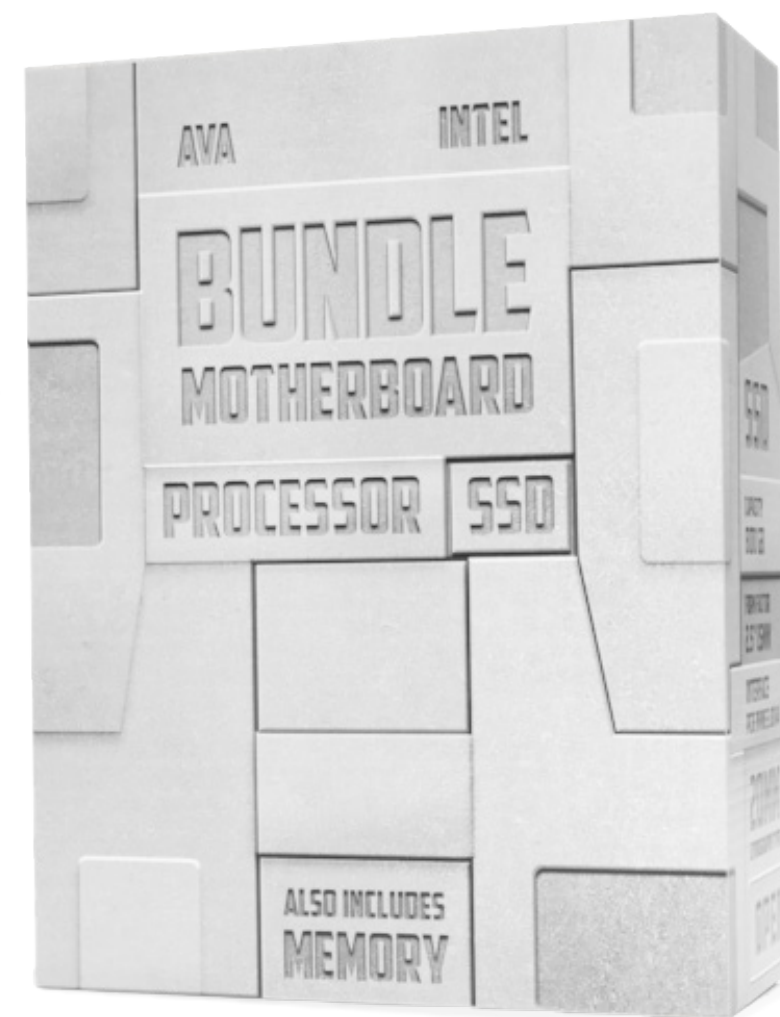
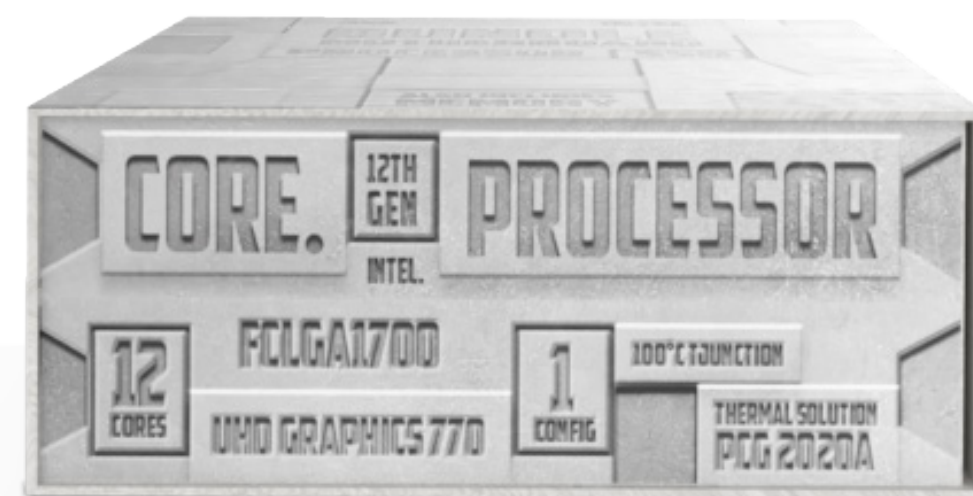

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**Home Is
 Where
 The
 Dog
 Is**




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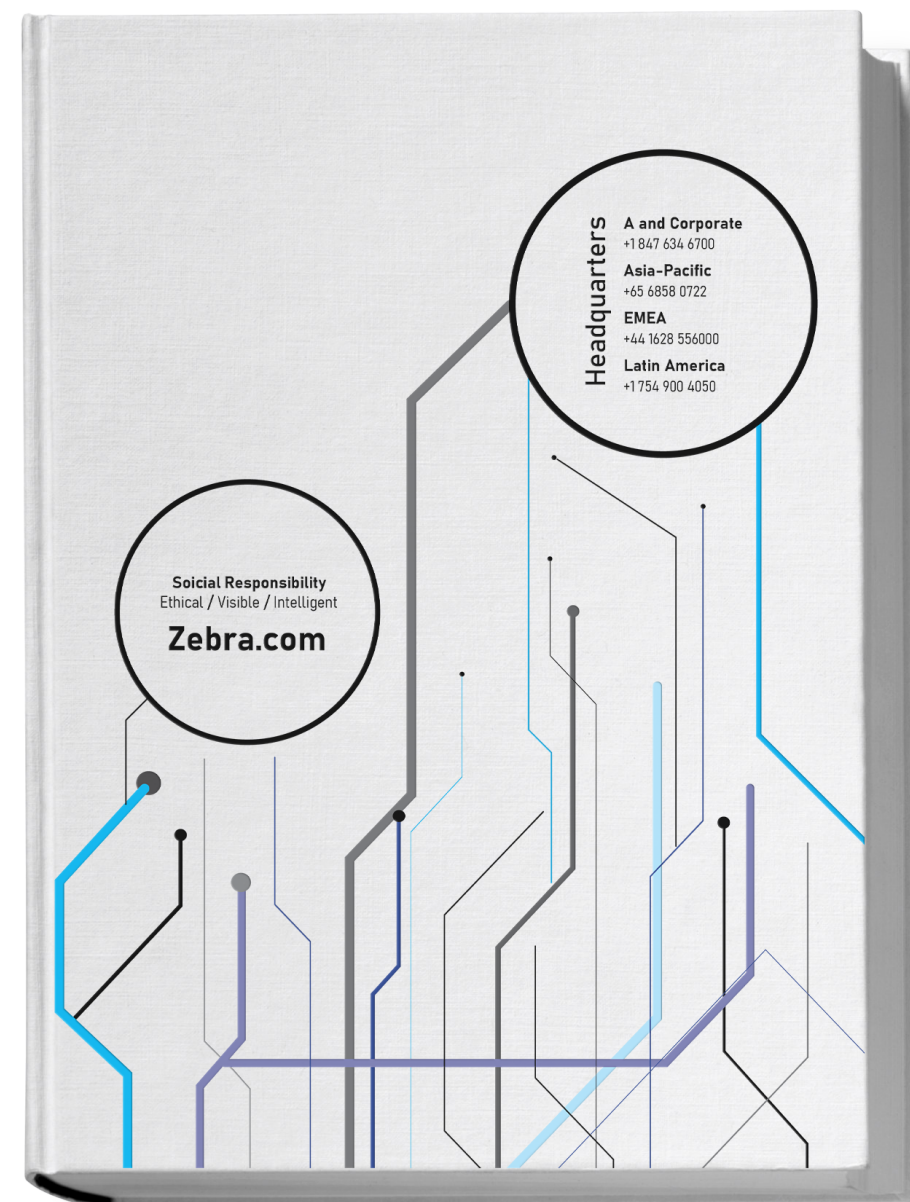
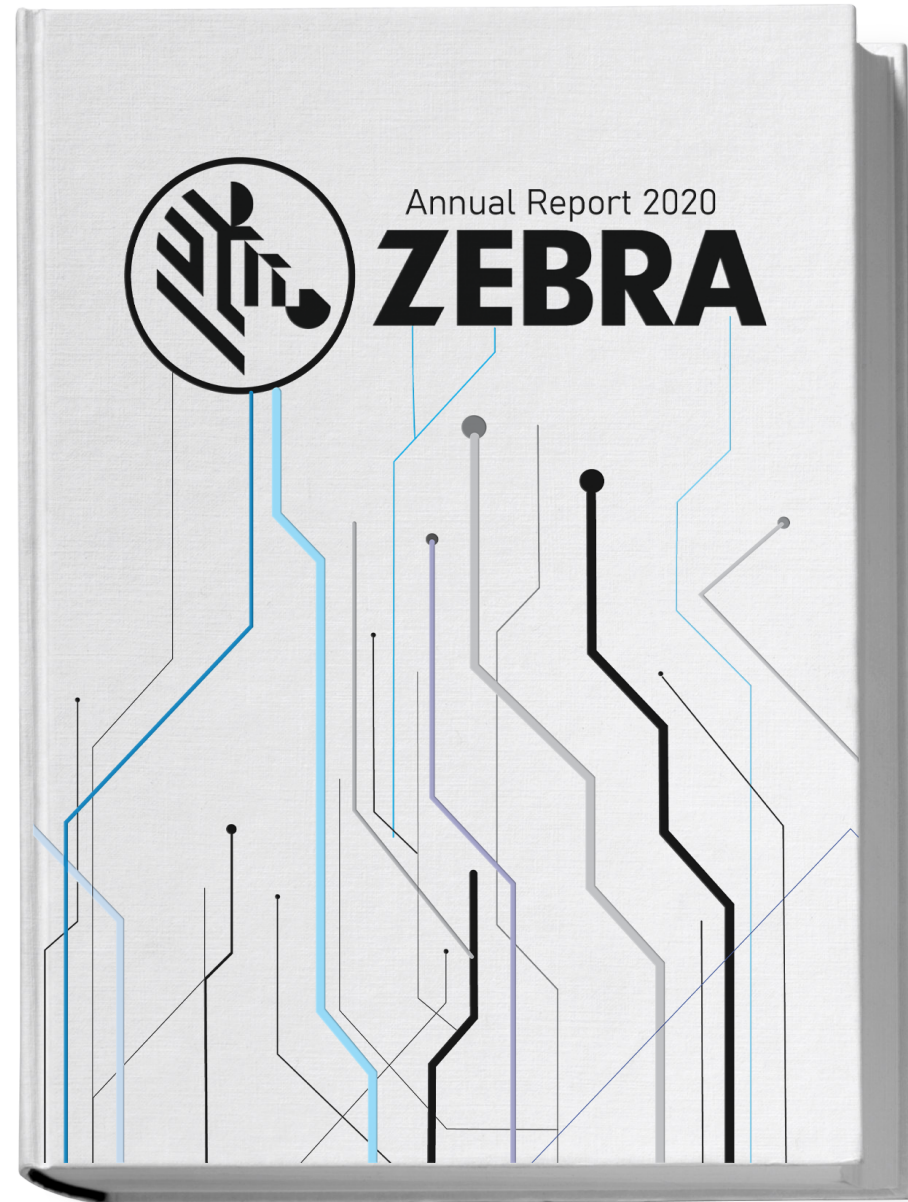






BILLIARD BUDDIES





Marketing:

Our marketing function aligns closely with sales and product management functions to market our products and to deliver and promote solutions that address the needs of our customers and partners. Our marketing organization includes regional and channel marketing teams that interface closely with customers, partners, and sellers.

Our marketing organization also includes teams that support global strategies and communications, including portfolio marketing, digital marketing, marketing operations and communications, and strategic marketing functions.

The result is a more intelligent enterprise with optimized workflows.

Solve our customers complex operational challenges.

Our unmatched access to front-line operational data from our vast installed base of smart and connected products and solutions can be harnessed to gain real-time actionable insights.

Our solutions have become increasingly important to help digitize and automate enterprise operations.

We continue to build on our industry leading offerings by investing in our people, operations, and innovation to drive sustainable growth. In 2021, we acquired Reflexis Systems, Inc. and launched a record number of new products and solutions to ensure that we continue to advance our industry leadership position.

\$16 Selling and marketing

\$6 Cost of sales

\$16 Research and development

\$59 compensation expense

\$9 Income tax benefit

\$21 General and administration

Consolidated Statements of Operations	2020	2019	2018	2017	2016
Net sales	\$4,440	\$4,405	\$4,210	\$3,722	\$3,678
Gross profit	\$2,003	\$2,100	\$1,981	\$1,710	\$1,642
Net income (loss)	\$504	\$544	\$421	\$17	\$1,137
Basic earnings (loss) per share	\$8.43	\$10.08	\$7.86	\$0.33	\$2.80
Diluted earnings (loss) per share	\$8.35	\$9.97	\$7.76	\$0.32	\$2.80
	Weighted average shares outstanding				
Basic	59,442,878	59,992,246	53,939,188	48,021,191	41,704,112
Diluted	60,412,136	60,841,417	54,928,812	48,688,802	41,704,112

FIVE YEAR SUMMARY OF SELECTED CONSOLIDATED FINANCIAL DATA

The Company is poised to drive, and capitalize on, the evolution of the data capture industry

based on important technology trends like the Internet of Things (IoT), ubiquitous mobility, automation and cloud computing.

EAI solutions offer additional benefits to our customers

Real-time data-driven insights that improve operational visibility and drive workflow optimization.

Our Customers

We have had three customers that accounted for **10% or more** of our Net Sales over the past three years. All three of these customers are distributors and not end-users.

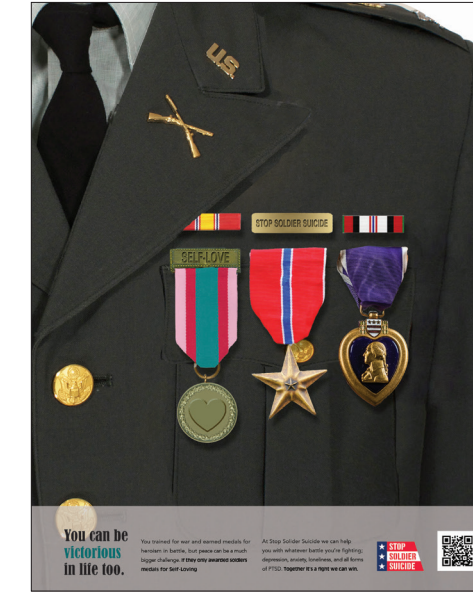
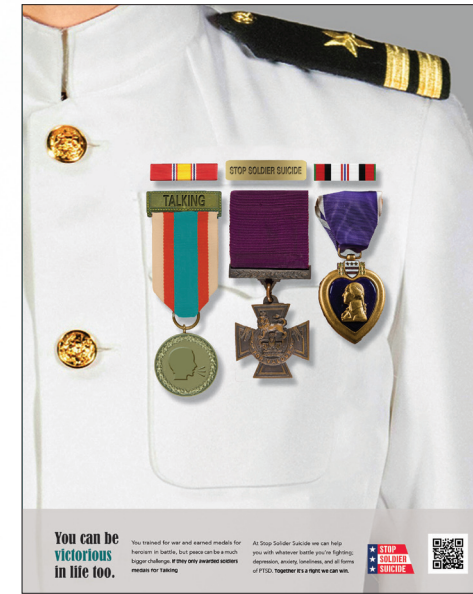
No end-user has accounted for 10% or more Sales

17.7% Customer A

13.9% Customer B

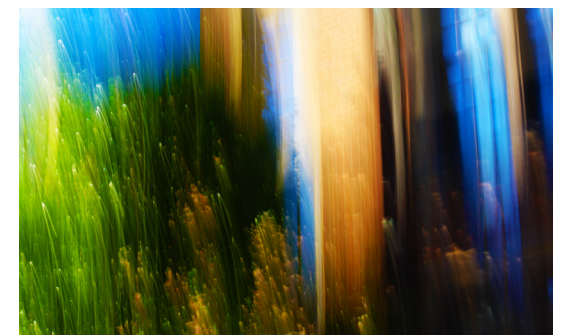
20.7% Customer C

The Zebra-branded products under these three years' sales are primarily sold through distributors and not end-users. These sales are primarily generated through our distribution network and are not direct sales to end-users. The Zebra-branded products under these three years' sales are primarily sold through distributors and not end-users. These sales are primarily generated through our distribution network and are not direct sales to end-users. The Zebra-branded products under these three years' sales are primarily sold through distributors and not end-users. These sales are primarily generated through our distribution network and are not direct sales to end-users.





Graphic Translation: Time



Self Directed: Uncertainty

